

**The Executive Committee Operations Report for the year 2007/2008; presented at the 2<sup>nd</sup> Annual General Meeting of TPN held on Sunday 31<sup>st</sup> August 2008 at British Council Front From 2.00 PM as Presented by TPN President Mz. Sanctus Mtsimbe**

**A: Introduction:**

**1. Introduction:**

Dear Wazalendo, I am honoured to present the Executive Committee's Operations Report to this 2<sup>nd</sup> Annual General Meeting of TPN. On behalf of the Executive Committee, I would like to take this opportunity to welcome all of you to this important meeting. As you might be aware on 29<sup>th</sup> July 2007 we called for a General Assembly of professionals and from that assembly TPN was officially born. As we talk today TPN has been registered under the Ministry of Home Affairs, Registrar of Societies under the Societies Act Cap. 337 R.E. 2002, with the Certificate of Registration Number SO. 9746.

The Vision of TPN is to transform Tanzania into a POWERFUL KNOWLEDGE BASED SOCIETY by the Year 2050 while the Mission is to stimulate and promote effective use of the POWER OF THE BRAIN among Tanzanians in addressing and solving their various Social, Cultural, Economical; Developmental and Psychological problems.

**B: Leaders and Structure of TPN and Meetings**

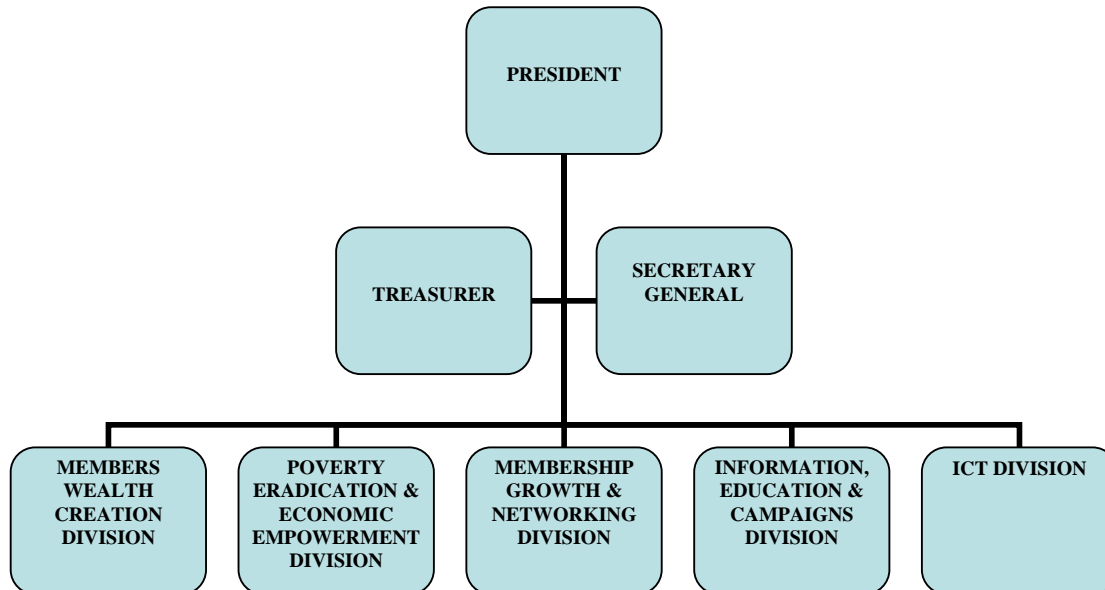
**2. Executive Committee**

Members of the Executive Committee who were elected at the 1<sup>st</sup> Annual General Meeting held on 29<sup>th</sup> July 2007 are:

No.	Name	Position	Company
<b>Elected Members</b>			
1	Sanctus Mtsimbe	President	Business Development Manager; SimbaNET
	Method Bakuza	Secretary General	Director; Mayo 1999 Co. Ltd
	Ms. Consolata Maimu	Treasurer	System Auditor; TASAF
	Jackson Mayunga	Member	Head of ICT; Stanbic Bank
	Ms. Janet Mbene	Member	Director & Lead Consultant; SME in Action; DSM
	Hamza Kondo	Member	President; Tanzania Journalists Association, MD Sena News Agent
	Ms. Rachel Mwalukasa	Member	Senior Retail Manager; Barclays Bank; DSM
	Ms. Dr. Aiwerasia Ngowi	Member	Senior Principal Research Scientist; Tropical Pesticides Research Institute; Arusha
<b>Appointed Members</b>			
	Dr. Donald Olomi	Member	Senior Lecturer and Director of the University of Dar es Salaam Entrepreneurship Centre (UDEC)
	Hon. Dr. Batlida Burhani	Member	She is a Member of Parliament and Minister of State, Prime Ministers Office.

### 3. Structure of TPN

The Executive Committee made eight (8) divisions each having its own responsibilities. Each division assumes the role of proper running and coordination of TPN activities based on our overall objectives and constitution. All these Divisions are responsible to the Executive Committee which in turn it is responsible to the TPN AGM. The major aspects are summarized below.



- **President** : main objectives is being the overall care taker of the network drive, Vision and mission and operations within the constitution objectives.
- **Secretary General**: coordinates and supervises all of TPN divisions and oversees all the day to day operations of TPN.
- **Treasurer**: is responsible for all financial matters from all divisions in terms of income and expenditure.
- **Members Wealth Creation Division**: identify various economic & development opportunities for TPN & its members, linking and coordinating of different projects & businesses, identify loans and financing options.
- **Poverty Eradication & Economic Empowerment**: promote and assist professionals/entrepreneurs establish small scale businesses, facilitate socio-economic development opportunities & activities plus promote employment of women & graduates
- **Membership Growth & Networking Division**: promote the utilization of talents, skills & experience and facilitate socio-economic development activities. To link, cooperate & consult with other organisation plus exchange of information.
- **Information, Education & Campaigns Division**: Deals with Promotion, publicity, campaigning and advocacy
- **ICT Division**: Responsible for information and communication.

### 4. Appointment of Matron

The Executive Committee appointed **Dr. Maua Daftari (MP)** and the Deputy Minister for Infrastructure Development. She has great experience with government protocols and will provide a good link to members to the association from Zanzibar. She also adds to gender and union balance in the top rank of our association leadership.

### 5. Appointment of Trustees

The Executive Committee also appointed the following to be First Trustees of TPN;

- Thabit Mohamed Kombo
- Hon. Makongoro Mahanga
- Prof. Tolly Mbwete

### 6. Honorary Officers

The day to day activities of TPN are managed by Honorary Officials assisted by one Office Administrator and Assistant who are working as full time staff at TPN Office.

## 7. Executive Committee Meetings

Since the last General Meeting which were held on 29<sup>th</sup> July 2007, The Executive Committee has held Seven meetings as detailed below:

- 1<sup>st</sup> August 2007
- 15<sup>th</sup> August 2007
- 27<sup>th</sup> August 2007
- 26<sup>th</sup> October 2007
- 13<sup>th</sup> March 2008
- 13<sup>th</sup> April 2008
- 17<sup>th</sup> August 2008

## 8. TPN Office and Staff

Currently, TPN has managed to have its own temporary office accommodation. In the past efforts were made to look for a suitable permanent office accommodation somewhere in the city centre.

TPN was lucky enough to be given provisional office space at Dar Group Building, Pugu road, by Mz Sanctus Mtsimbe, he also offered one desktop computer & Internet line facilities. TPN has thus been serving its members from this office since January 2008.

An official recruitment of staff was undertaken and we were successful in acquiring three staff members – Administrative & Finance Manager (who is unfortunately no longer with us, and this position has yet to be reinstated), Administrative Assistant who was later promoted to be an Administrative Officer and Office Assistant. We therefore currently have only two full-time staff.

## C: Activities in the Year 2007/2008

### 9. Fundraising Dinner

TPN organized a fundraising event on 18<sup>th</sup>, November 2007. The objective was to raise about TZS 100 Million for **TPN Entrepreneurship & Empowerment Endowment Fund** which can be used for setting up the TPN office, carry out Entrepreneurship & Empowerment Projects and Mentorship Seminars, etc. More than 500 people were expected to attend this event. Most of our members are graduates and professionals from various industries, but also we invited more than 100 corporate, diplomatic corps, ministers, MPs and government officials to attend.

TPN managed to organise a successful fundraising event which was held on Sunday 18<sup>th</sup> November 2007 at the Karimjee Grounds. The guest of honour at the event was Hon. Samwel Sitta (Speaker of the National Assembly) and about 100 people managed to attend the function.

A total amount of Tsh **33,365,000.00** was pledged by some of the people who attended the event. Unfortunately only a few people were able to fulfil their pledges.

The following information relates to the fund raising event:

S/N	Description	Quantity	Cash in TZS	%
1	Number of people attended	100		
2	Number of Cash contributions		1,820,000	5%
3	Collection from pledges		8,860,000	27%
4	Cash from auction of commodities		780,000	2%
5	Collection from credit sales		1,155,000	3%
8	Total Pledges Honoured		<b>12,615,000</b>	
9	Expenses		8,416,000	
10	Excess of income over expenditure		<b>4,199,000</b>	
<b>Pledges Not Honoured</b>				
11	Credit auction sales		2,035,000	6%
12	Unpaid pledges		18,715,000	56%
13	<b>Total Pledges Not Honoured</b>		<b>20,750,000</b>	
14	<b>TOTAL PLEDGES</b>		<b>33,365,000.00</b>	100%

#### 10. Networking & Economic Empowerment Seminars

TPN managed to organise three (3) successful seminars for our members. The seminars took place in April, May & June 2008. They include:

- **Mentorship & Practical Entrepreneurship** took place on 25<sup>th</sup> April between 17:00hrs to 20:00hrs at the British Council and approximately 101 people attended of which 43 were registered members and 58 were non registered members.
- **Financial Empowerment for Professionals** took place on 22 May between 17:00hrs to 20:00hrs at the British Council and approximately 77 people attended of which 26 were registered members & 51 were non registered.
- **Business Networking & Sharing of Investor Contacts Professionals** took place on 27 June between 17:00hrs to 20:00hrs at the British Council and approximately 29 people attended of which 14 were registered members & 15 were non registered.

**CDs of Materials presented in Power Points and DVD's of Presentation Video are available and can be purchased for TZS 5,000 per copy.**

Discussions in such seminars are led by re-known scholars in their fields and they are very live and inspiring. Between Jan through July 2008 TPN conducted the above three seminars and we have the following accountability report

**Information for training workshops conducted by July 2008:**

S/N	Type of seminar	Attendance	Collections in TZS	%
1	Mentorship and Practical Entrepreneurship	101	1,610,000.00	38%
2	Financial Empowerment for Professionals	76	1,365,000.00	32%
3	Business Networking & Sharing of Investor Contacts	33	570,000.00	14%
4	TBL contribution		675,000.00	16%
	<b>Total</b>	<b>210</b>	<b>4,220,000.00</b>	<b>100%</b>
	<b>Total Expenses</b>		<b>4,377,932.00</b>	<b>104%</b>
	<b>surplus/deficit</b>		<b>(157,932.00)</b>	<b>-4%</b>

#### 11. Establishment of Companies under TPN

As a result of this networking meeting a group of members 15 TPN members joined forces and established a company – Fortune Property a Real Estate Company raising a capital of more than TZS 30 Million. At the moment Fortune has bought a Property/Plot at Mikocheni and are negotiating businesses with Dar Es Salaam University College of Education DUCE as well as St. Johns University of Dodoma.

There are also some other initiatives and collaboration among companies and individuals as a result of TPN Networking Events.

## 12. **China-Africa Business Meeting in Arusha**

TPN managed to have representatives attend this meeting who were Dr. Donath Olomi and Mz. Jackson Mayunga. The following was observed from the meeting:

- China has set aside about USD 50 Billion for China Africa Business
- During the China-Africa Conference, many delegates never succeeded to have China Partners.
- One of the things we learnt is that we are trying to connect Tanzanians to foreign investors, but we are not doing enough to connect Tanzanian investors to fellow local investors, something which we should be doing.
- Analysis of the China Africa conference is that there should be far more Tanzania-Tanzania than Tanzania-China business relationships established as a result.
- For TPN members to be successful in this kind of networking, we need to have statistics on who is doing what, and for those planning to start or expand businesses we need to know what are the challenges stand on their way. This hard info will be useful when presenting ourselves to audiences, in our own internal planning as well as in advocacy
- We as Tanzanians need to find a way of connecting ourselves locally or with colleagues in Diaspora

## 13. **Sullivan Summit in Arusha**

Mz Sanctus Mtsimbe represented TPN at the Sullivan Summit. The following are the highlights made during the meeting:

- We managed to get contacts for key people and websites of which TPN members can get potential Business Partners. The same will be shared to all TPN Members.
- **Minority Business Development Agency (MBDA)** from USA are willing to come to Tanzania and present to TPN Members business opportunities which are available in USA and how to get potential partners. The same will be planned at later dates subject to discussions.
- A big lesson from Sullivan is that – the meeting has not been effective to TPN members or business people in Tanzania as publicized in the media. TPN should explore an idea of organizing a Summit of Tanzanians in Diaspora in DSM sometime November/December 2009. Tanzanians in Diaspora could be potential investors if TPN Members can sale good business plans and sale shares to those in Diaspora looking into investing in Tanzania. Wao wana chungu na nchi yao kuliko wamarekani weusi. This idea to be researched and discussed. And we have already started working on it.

## 14. **Launching of TPN Arusha Chapter**

While in Arusha for the Sullivan Summit the President managed to convey TPN Meeting of Arusha members held on 5<sup>th</sup> June 2008 at New Safari Hotel. The Arusha Chapter was launched and Interim Leadership were elected. The following are the elected leader of the Arusha Chapter:

- Mr. Daudi M Kwegelah - Chairperson
- Mr. Felix Daniel - Secretary
- Mr. Andrew Marandu - Treasurer

## 15. **Launching of TPN Tanga Chapter**

The President also visited Tanga and managed to hold a meeting on the 18<sup>th</sup> June 2008 of TPN members there and thus inaugurated the TPN Tanga Chapter. Interim leadership was chosen and the following candidates were elected;

- Dr. Mlelwa Enhard - Chairperson
- Ms. Regina L Bieda - Secretary
- Mr. Julius E Shoo - Treasurer

## 16. **Launching of TPN Dodoma Chapter**

On 27<sup>th</sup> July 2008, TPN opened up its Chapter in Dodoma. The meeting was convened by TPN President Sanctus Mtsimbe and TPN Treasurer Consolata Maimu who travelled to Dodoma for that purpose. In attendance among others were the Matron Mzalendo Dr. Maua Daftari (Deputy Minister for Communication, Science and Technology) and also the Deputy Minister of Finance Mzalendo Mzee. Interim leadership was chosen and the following candidates were elected;

- Mr. Alex Mpagama - Chairperson
- Mr. Ernest Chilimo - Secretary
- Ms. Kulthum Mchatta - Treasurer

## 17. **Audit of TPN accounts**

Article **21.2.5** of TPN constitution requires the organization books of accounts to be audited by the registered auditor each and every year.

Executive committee is empowered to appoint a registered auditor to audit the accounts and books of the association annually (article **8.2.3**).

For this year TAG Systems Associates has been appointed to audit TPN accounts for the period of July-Dec 2007 and issue Auditor's opinion on our interim accounts for seven months that ended 31<sup>st</sup> July 2008. (please refer to the Auditor' Report to be presented by the Treasurer)

## D: Some of the Challenges

### 18. TPN Paid-Up and Non-Paid Members

Members are obliged under article **4.2.3** of the constitution to pay all subscriptions, fees and other contributions as may be directed by the Executive committee or the general meeting.

According to article **21.1** of the constitution, TPN sources of funds include the following;

1. Collection from membership fees,
2. Annual subscription that shall be from time to time be prescribed by the executive committee subject to any sanctions by the General meeting.
3. Other contributions voluntary or otherwise that may be obtained from members
4. Aids, grants and donations that may be obtained from sponsors, benefactors and donor organizations
5. Services and Investments lawfully undertaken by the organizations.
6. Loans subject to approval by the Executive Committee

#### Membership fees and annual subscriptions by July 31<sup>st</sup> 2008.

S/N	Type of collection	Qty	Amount in TZS	%
1	<b>Membership fees due</b>	<b>750</b>	<b>75,000,000.00</b>	
2	Annual subscription due Aug 07-July 08	500	120,000,000.00	
3	Annual subscription due Jan-July 08	250	35,000,000.00	
	<b>Sub total annual subscriptions</b>	<b>750</b>	<b>155,000,000.00</b>	
4	Paid Membership fees	38	3,725,000.00	<b>1.62%</b>
5	Unpaid membership fees	712	71,275,000.00	<b>30.99%</b>
6	Paid Annual subscriptions	10	1,340,000.00	<b>0.58%</b>
7	Unpaid annual subscriptions	740	153,660,000.00	<b>66.81%</b>
	<b>EXPECTED INCOME FROM MEMBERS</b>	<b>750</b>	<b>230,000,000.00</b>	<b>100%</b>

### 19. Membership categories, Registration & Subscription fees.

After extensive consultation and feedback, it was concluded that a Professional anybody with a specific specialized skill/profession regardless of his/her academic qualification. The constitution amendments will reflect new categories of members

The categories of membership and respective fees are as below;

Member Category	One Time Registration Fees	Monthly Subscription Fees
Professional Member	50,000.00	10,000.00
Students Member	10,000.00	5,000.00
Corporate Member	100,000.00	Nil
Honorary Member	-	Nil

## **E: Constitution and Election of Leaders**

### **20. Adoption of TPN Constitutional Amendments and Bi-Election**

After one year of practical experience, there are several areas which need to be improved in the constitution. TPN must advocate in practice on presenting business opportunities, development of human capital & employment, agent of change for development, encouragement of inward capital investment, Fight against HIV/AIDS. TPN also must recognize and award outstanding individuals who has performed well in serving Tanzanians.

TPN has also managed to launch regional chapters in Tanga, Dodoma and Arusha and each chapter has the elected leaders, we will need to figure out how this chapters can be accommodated in our constitution in the future . We need to expand TPN leadership and increase the efforts of reaching many members, opening chapters and working achieving our objectives. We will need to elect more leaders at this meeting to strengthen TPN.

We also need to review the Membership Categories after redefining who are the people qualified to be TPN members

All these changes are presented to be adopted.

### **21. Adoption TPN Empowerment Fund and Election of Leaders**

One of the problems Tanzanian Professionals has been having includes getting Finances and Loans from Financial Institutions to fund their projects for lack of security and other various reasons. We have discussed in the past on creating our own fund in a form of a highly specialized SACCOS. The draft paper was discussed in one of the networking meeting and the draft constitution presented. It is now presented for adoption.

The TPN Empowerment Fund will be a baby of TPN and members will be required to subscribe. The Fund is proposed to have 500,000,000 shares each with a value of TZS 500. Any interested member can buy a minimum of 60 shares with a value of TZS 30,000. However in one year each member must buy at least 240 shares through his/her monthly subscription. Anyone can buy shares but not exceeding 20% or 1/5 of total shares.

The registration to the Fund will be TZS 20,000. The monthly Subscription is TZS 10,000 which can be paid through bank, office, MPESA, ZPESA etc

TPN Fund will have its independent leadership but within the overall leadership framework of TPN Executive Committee. Members to the Fund can even include other people who are not TPN members.

We will need to Elect Leaders of this fund at this meeting.

## **F: Year 2008/2009 Plans**

### **22. TPN Strategic Plan**

After one year of operations and experience, we need to have a solid Short Term and Long Term strategic plan as a road map of our organizations. Plans are underway to draft the Strategic Plan and all key stakeholders including TPN Members will be consulted. All those experienced in this area and would like to participate in a special task force of writing our Strategic Plan are welcome to register their names with the Secretary General.

### **23. TPN Diaspora Summit in December 2009**

One of our plan is to convene a Grand Summit which will bring together Tanzanian professionals, Diasporas, academia, and business associations to discuss how to engage the government, local and foreign investors, donors, and banks in supporting home-grown development as a necessary condition for building stable and sustainable economic development, and highlight the unique assets and competitive advantages of Tanzania's human and natural resources and to identify specific recommendations to the government, local and foreign investors, donors, and banks to advance an all inclusive and gender sensitive economic enfranchisement policy and finally forge partnership between TPN, academia, and Tanzanian Diasporas as forum that advocates for economic empowerment of Tanzanians.

We have already discussed with the Ministry of Home Affairs and few Diaspora individuals who are have supported the idea. We need to research and explore further this idea to see how best it can be implemented.

#### **24. TPN as a Databank and Labour Exchange Centre**

As you are aware, one of the TPN objective is to promote employment for Women and Young people and Tanzanians as a whole. Our plan now is to put in place an elaborate network for its members and make TPN as a Labour Exchange Centre. TPN would have members' catalogue indicating educational qualification and experience, skills, age and contact address etc. TPN will start dialogue with the government and private sector to set and implement policies which ensure that recruitment process for jobs favours Tanzanian.

#### **25. UK Chapter Progress**

Arrangements to open up a Chapter in UK/Europe were made, of which Monica Mwangunga Consultant Novarise Business Consulting volunteered to be a Coordinator. Currently, she have been actively looking for a suitable for the first TPN-UK meeting. The team is selecting a date ideally end of Sept to give people enough notice in advance of AGM

#### **26. USA Chapter Progress**

Sam Winani wa USA has already started to talk to some Professionals in USA about TPN so that they can join and Launch a Chapter in USA. He has been working on this from August and will keep on updating us.

#### **27. Establishment of Special Prize/Award to individuals who has done well.**

One of the objective of TPN is to recognize peoples' contribution to the society and reward them accordingly

At this time, TPN in collaboration with various stakeholders is planning to gather information and opinions on how this Prize can be awarded to a Tanzanian who has given out significant contribution in an effort to improve the life of a normal Tanzanian during the period under consideration.

There are possibilities of working with some organizations as sponsors to this Prize which should be of high value to give it impact and a meaning so as to encourage others to do well.

We will need to find and do a basic research on: What should be the name of the Prize, who should award, Criteria, Judges, Procedures, Award Ceremony etc. You are all invited to send your opinions to TPN office.

#### **28. Publicity, Forums and Networking:**

One area which we have done well on this first year is the networking event. However, the events need to be improved and cover other regions and if possible involve Tanzanians in Diaspora. The following are plans for the coming year

- To organize more Networking Events of various interesting topics which will bring impacts
- To establish an Online Discussion Forum
- To establish TPN Newsletter/Newspaper

#### **29. Encouraging Members to Form Joint Companies**

TPN will continue to encourage its members with similar interest to join forces, raise capital and form companies. We already have few examples. We believe more can be done. TPN will do whatever is within its reach to promote these companies and help them grow. These applies as well to other companies who are members of TPN or whose directors are members of TPN.

#### **30. Promotion of Purchase of NMB Shares**

The NMB (National Microfinance Bank) IPO share offer  
TPN strongly recommended all its Members, Interested Professionals and the Public in general to collect application forms from Dar Stock Exchange, NMB or any other authorized agent. Today we will be having a special presentation from an expert on this subject.

**G: Conclusion**

**31. Conclusion:**

On behalf of the Executive Committee, I would like to thank all members and supporters who have made it possible for register few success in the previous year although there are more challenges. I would like to express my sincere gratitude to my colleagues in the Executive Committee for the support and cooperation which they have extended to me and I look forward to continued cooperation and support from all of you in the year ahead.

Long Live TPN

Thank you for listening